How to get news coverage with UCL Media Relations







Higher Education issues and institutional strategy

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Media Relations Officer



#### What do we do?

- Respond to journalist queries and arrange expert comment (24/7)
- Prepare press releases for distribution mostly research-based in collaboration with other institutions
- Pitch stories and op-eds
- Collate and promote media coverage across UCL channels
- Manage reactive media issues
- Advise on issues and support with institutional messaging and strategy



#### Context

- UCL consistently achieves high levels of coverage through national print, broadcast and online media: Essential for building UCL's reputation and brand in the UK, but also globally.
- UCL's media profile has grown as the university continues to climb in the world rankings and is, on the large part, positive.
- Largely achieved by promoting research outputs from academics. Expert comment is also a key driver of coverage.
- Main channels: UCL homepage, UCL News, UCL News Twitter feed and weekly media-round up.

#### Coverage



- Around 500 press releases,
   UCL news stories & pitches in last year
- Resulting in nearly 900 pieces of 'top tier' media coverage
- Over 600 expert requests

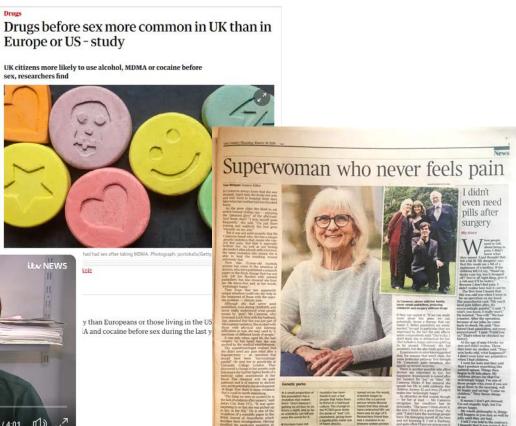


#### Recent coverage



O 2h Health







# Why do media?

- Personal, departmental and institutional profile
- Value of 'impact'
- Relationships with funders & partners
- Results of publicly funded research should be communicated
- Educating the public, enacting change through dialogue/openness, debunking myths

established exercises REF2021 case studies
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achieve 4 star scores
highly experienced
ternational assessors Seminars
Scoring of impact case studies senior consultants
ASSESSMENT Scoring of research outputs
Lessons from REF2014 Tailored HEI needs
Reviews strategic outputs



## Media and Google

- Credibility in search results
- Keywords
- Domain authority and page rankings
  - News sites linking to your webpage improve its ranking



What makes news?





## What makes news in general?

- Will the findings affect people's lives/behaviour?
- Are the results surprising or quirky?
- Is it a controversial/high profile topic?
- Is it something you'd realistically expect to see on the BBC, in the Daily Mail or the Guardian?
- Can you tell the story in 1-2 sentences in plain English?
- Less promising: Old news, grants, project launches, awards, appointments, events, conferences or visits – these may suit other channels
- Not every story will come from a paper your opinion or comment counts.



## Good science news story

- Timing: News is new
- Implications
- Conflict and resolution
- Major discovery
- Image or video
- Human interest: patient case study





#### Press release process

- Tell us when a paper is accepted in a journal
  - Include top-line lay summary
- We assess media potential and strategy
- We'll speak to researcher before drafting a release
- Agree final wording with researchers, collaborators & funding bodies
- We issue the release timed to online publication





### Example

#### Woman with novel gene mutation lives almost pain-free

A woman in Scotland can feel virtually no pain due to a mutation in a previously-unidentified gene, according to a research paper co-led by UCL.

She also experiences very little anxiety and fear, and may have enhanced wound healing due to the mutation, which the researchers say could help guide new treatments for a range of conditions, they report in the *British Journal of Anaesthesia*.

"We found this woman has a particular genotype that reduces activity of a gene already considered to be a possible target for pain and anxiety treatments," said one of the study's lead researchers, Dr James Cox (UCL Medicine).



#### **Impact**

- 60+ pieces of top-tier media coverage
- 80+ people with pain insensitivity have contacted Dr Cox and his team, potentially to take part in research



#### What we can do for you

- Promote your work to earn press coverage
- Offer guidance and help prepare for interviews
- Pitch in op-eds
- Media training in development
  - What makes the news introduction to the media
  - Promoting your work in the media where to start





### Getting started

- Look out for stories relating to your field in the media
- Explore resources and awards for training
- Sign up to the UCL Expert Database
- Get in touch with us when you have a story to promote
- If you think you've spotted an issue which could get picked up by media, let us know ASAP

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